

Evergreen Chamber of Commerce

LUNCH BUNCH

2/4/21 zoom 8am <http://leads3.org/>

Next Meeting 2/18/2021 - 8am Zoom

MEMBERS (attendees first names are in bold and Green)

1. *Charles* Holman - Acupuncturist, Bear Creek Healing Arts
2. **Holly Worley** - Realtor, Windemere - Find A Home With Holly
3. **Bob Campbell** - President, Incognito Solutions
4. Cindy Alvarez - Senior Wealth Management Advisor, Wambolt & Associates
5. **Lisa Marie Schwartz** - Mortgage Broker, Fox Valley Mutual
6. Tara Cox - Owner/Massage Therapist, Evergreen Massage
7. Suzanne Levy - Positive Psychology Coach, Evergreen Life & Wellness
8. **Tammy Carroll** - Assistant VP/Branch Manager, US Bank Evergreen
9. Russell Hammond - Manager, Big O Tires Evergreen
10. Rosa Julian - Team Leader - State Farm - Nancy Staub's office
11. Pam Pagliai - Tax Advisor, H&R Block Tax Advisors
12. Tricia Bass - Professional Home Stager, Tricia Bass Beautiful Spaces
13. Joshua Smith - Owner, ToMMTV Colorado
14. Greg Ahern - Founder & President, Ometrics
15. Daniel Battersby/(Dr. Amber) - Practice Administrator, The Golden Stethoscope
16. John Hugger - John C. Hugger Attorney (Attorney)
17. Janice Holmes - Payroll Vault

No Guest this week

NOTES

- Upcoming long presentations: **Need a presenter – please email Holly if you want to present on the 18th.**
- **Today's presentation:**
- Holly Worley - Helping people buy and sell property in the Denver Metro Area and foothills area including Conifer, Evergreen, Genesee, Bailey.
- Holly has a new designation SRES Seniors Real Estate Specialist. Helping Seniors sell their home and be a resource for services they may need.
- Holly is available to have conversation and offer free consultations on home values and what it looks like to sell your home in our COVID 19 environment.

- Single-family detached properties hit a record average price of \$629,159, while attached properties hit a record of \$397,792. Single-family home sellers saw a 101.03 percent close-to-list-price in January and a drop to five days in the MLS, down from six last month and 24 days last year. Overall, the drive-in demand has been proportionally higher for single-family detached properties than attached properties, explaining why the market is currently sitting with historic low inventory for single-family detached properties.

Resources:

- [Networking groups to know about:](#)
- [Alignable](#) recommendations
- [Fri Afternoon Club meetup](#)
- [Serenity Schmooser](#) - look on Facebook for postings on what appears to be a monthly event
- [Network After Work](#) if you're looking to expand your business contacts down the hill
- The [Jefferson County BRC](#) has many [programs](#) and [resources](#) to help you with your business.

MEMBER UPDATES

Charles Holman -.

Holly Worley - Helping people buy and sell property, ask of the group is to introduce me to those you may have conversation of making a move.

Bob Campbell - website design word press for companies under 20 people, membership systems, ecommerce, event registration ask from the group introductions to nonprofit groups, Red Cross, and churches.

Cindy Alvarez -

Lisa Marie Schwartz - Is now sharing an office with six Compass agents. Lisa Marie is giving \$100.00 gift cards as a thank you for referrals to local restaurants. Ask of the group for those looking to purchase property, lending with conventional, FHA, VA.

Tara Cox -

Suzanne Levy -

Tammy Carroll - Manger at US Bank, they have a credit card special now offering 0% for 18months which waves the 3% transfer of balances. Equity lending at 80% with 50% DTI. Have jumbo products for lending.

Russell Hammond -

Rosa Julian -

Pam Pagliai -

Tricia Bass -

Josh Smith -

Greg Ahern -

Daniel Battersby -

Janice Holmes -

Lunch Bunch business:

- **Marketing** - everyone needs to give a few sentences on your business to Bob to put on LB website. There are still a few people who could add a short description of your business. You can go to the website to see who needs to submit.
<http://leads3.org/members.php>
- **Schedule** - is on the website - Josh Smith does presentation next time - you have to get a sub if you can't make it to the meeting
- **Treasurer's Report** -
 - **Dues are due for 2021 please use any of the below methods.**
 - \$41.50/year dues if paying through leads3.org.
 - \$40.00/year dues if paying by check.
 - Make checks payable to: Lunch Bunch Leads Group of Evergreen
 - You can drop off at US Bank through their drive through or night box or mail to US Bank attention Tammy Carroll.
- Chamber business:
 - Upcoming Chamber [events](#) with [sponsorship opportunities](#):
 - **Chamber Calendar** of events
<https://members.evergreenchamber.org/events/calendar>
 - [Honoree Celebration](#) - March 8st - 12th, 2021
<https://evergreenchamber.org/honoree-celebration/>
 - Task forces - **SHOP CHAMBER** - to provide tangible value to Chamber members

- [Policy](#) for Lunch Bunch membership
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.
 - **[New Tracker system - new transparent and interactive flipboard - purpose of the group is to give each other leads](#)**