

LUNCH BUNCH 3/5/20

<http://leads3.org/>

Tuscany Tavern 3/5/20 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. [Charles](#) Holman - Acupuncturist, [Bear Creek Healing Arts](#)
3. [Holly](#) Worley - Realtor, [Windemere - Find A Home With Holly](#)
4. [Bob](#) Campbell - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. [Lisa Marie](#) Schwartz - Mortgage Broker, [Fox Valley Mutual](#)
7. [Tara](#) Cox - Owner/Massage Therapist, [Evergreen Massage](#)
8. [Suzanne](#) Levy - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. **Tammy Carroll** - Assistant VP/Branch Manager, [US Bank Evergreen](#)
10. [Russell](#) Hammond - Manager, [Big O Tires Evergreen](#)
11. [Rosa Julian](#)/**Nancy Staub** - Team Leader - [State Farm](#) - Nancy Staub's office
12. [Pam](#) Pagliai - Tax Advisor, [H&R Block Tax Advisors](#)
13. [Janice](#) Kaup - Professional Organizer, [Clutterbug of Colorado](#)
14. [Tricia](#) Bass - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
15. [Lori](#) Milhollan - Relocation Specialist, [Armstrong Relocation & Companies](#)
16. [Joshua](#) Smith - Owner, [ToMMTV Colorado](#)
17. [Greg](#) Ahern - Founder & President, [Ometrics](#)
18. **Daniel Battersby**/(Dr. Amber) - Practice Administrator, [The Golden Stethoscope](#)
19. **Will** Traylor - President, [Action Axiom](#)
20. **John** Hugger - Attorney, [Evergreen Lawyer](#)

NOTES

Upcoming long presentations: **Tammy Carroll on March 19**

Today's presentation by Tricia Bass:

- Most homes that have been staged sell faster and for more money
- Enhance the good parts of the home and minimize the problem areas without being
- Usually the home is occupied so she can use accessories and furniture that the homeowner already has
- If there is a vacant home, Tricia brings in furniture, accessories, artwork, etc.

- Change traffic flow, makes small rooms look bigger, makes big rooms look cozy, re-design to keep costs down but maximize profits
 - [Networking groups to know about:](#)
 - [Alignable](#) recommendations
 - [Fri Afternoon Club meetup](#)
 - [Network After Work](#) if you're looking to expand your business contacts down the hill
 - The [Jefferson County BRC](#) has many [programs](#) and [resources](#) to help you with your business.

MEMBER UPDATES

1. *Sheree Teller* - communications and help people build their brand and increase engagement

2. *Charles Holman* - least invasive way to solve imbalances - alternative medicine is an opportunity to heal joints, deal with viruses, etc.

3. *Holly Worley* - helping people buying and selling real estate - interest rates are at an all-time low - explore this with Holly

4. *Bob Campbell* - small business website and e-commerce

5. *Cindy Alvarez* - boutique firm in Littleton and Evergreen, all forms of financial planning, investment mgt, tax efficiencies, education funding, etc. With coronavirus - market has had so many severe ups and downs. Some writers are paid to sensationalize the virus so don't sell right now. Sat from 9-1 at RR Comm. College is a tax strategy session for free.

6. *Lisa Marie Schwartz* -

7. *Tara Cox* - therapeutic focus for massage

8. *Suzanne Levy* -

9. *Tammy Carroll* - do just about anything

10. *Russell Hammond* -

11. *Rosa Julian/Nancy Staub* - Sell it all except financial

12. *Pam Pagliai* -

13. *Janice Kaup* - Tonight is the Honoree Celebration and I hope you can come! It is a wonderful opportunity to support all the wonderful people in this community.

14. *Tricia Bass* -

15. *Lori Milhollan* -

16. *Josh Smith* -

17. *Greg Ahern* -

18. *Daniel Battersby* - Concierge service , monthly rate that takes care of everything - for people without insurance (primary care) and those with insurance (to be able to have a better doctor-patient relationship)

19. *Will Traylor* - help people with sales functions like taking the burden from managers to work on sales

20. *John Hugger* - in April it will be 40 years that he has practiced here

- Lunch Bunch business:
 - Holly re: Leadership Evergreen - water filling station for people and pets
 - Discussion surrounding the project and all those in attendance agreed that LB would contribute \$400
 - Treasurer's Report -
 - \$41.50/year dues if paying through leads3.org.
 - \$40.00/year dues if paying by check.
 - Make checks payable to: Lunch Bunch Leads Group of Evergreen. SChamber business:
 - Upcoming Chamber [events](#) with [sponsorship opportunities](#):
 - [Honoree Celebration](#) - tonight!!!
 - [Mixer](#) - Mar 12
 - [Breakfast](#) - Apr 1
 -
- [Policy](#) for Lunch Bunch membership
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.

- Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
- You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT MEETING:

Thursday, March 19, 2020 @ 11:30 @ Tuscany Tavern