

LUNCH BUNCH 11/14/19

<http://leads3.org/>

Tuscany Tavern 11/14/19 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. [Charles](#) Holman - Acupuncturist, [Bear Creek Healing Arts](#)
3. [Holly](#) Worley - Realtor, [Windemere - Find A Home With Holly](#)
4. [Bob](#) Campbell - President, [Incognito Solutions](#)
5. [Cindy](#) Alvarez - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. [Lisa Marie](#) Schwartz - Mortgage Broker, [Fox Valley Mutual](#)
7. [Tara](#) Cox - Owner/Massage Therapist, [Evergreen Massage](#)
8. **Suzanne** Levy - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. **Tammy** Carroll - Assistant VP/Branch Manager, [US Bank Evergreen](#)
10. [Arlene](#) Burgess - Health and Wellness & Skin Care, [Arbonne](#)
11. [Russell](#) Hammond - Manager, [Big O Tires Evergreen](#)
12. [Rosa](#) Julian - Team Leader - [State Farm](#) - Nancy Staub's office
13. [Pam](#) Pagliai - Tax Advisor, [H&R Block Tax Advisors](#)
14. [Will](#) Traylor - Sales Management, [Action Axiom](#)
15. [Janice](#) Kaup - Professional Organizer, [Clutterbug of Colorado](#)
16. [Tricia](#) Bass - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
17. [Lori](#) Milhollan - Relocation Specialist, [Armstrong Relocation & Companies](#)
18. [Joshua](#) Smith - Owner, [ToMMTV Colorado](#)
19. **Greg** Ahern - Founder & President, [Ometrics](#)
20. **Andrew** Stevens - Travel Advisor, [Expert Adventures](#)

GUEST!!

- ❖ **Wendy Wagner** - Innkeeper, [Bears Inn](#)
- ❖ **Steve Neff** - President/Structural Engineer, [Structurally Framed Inc.](#)
- ❖ **Judith Repp** - Architect, [Judith Repp Architects](#)

NOTES

- Upcoming long presentations:
 - [Dec 5 - Tara Cox](#)
 - Presentation today by Bob Campbell

- Works with small businesses who need complex websites
 - Track customers, send reminders, event registration
 - Helps with businesses that have no more than 20 people in the company - 1-10 is the sweet spot
 - RegQuick.com - For example, you want to raise money for the Red Cross like a 5k run (or any type of event). Bob walked through a demo of what the admin and user can do.
 - Can do maintenance on an existing website
- Networking groups to know about:
 - [Alignable](#) recommendations
 - [Fri Afternoon Club meetup](#)
 - [Serenity Schmoozer](#) - look on Facebook for postings on what appears to be a monthly event
 - [Network After Work](#) if you're looking to expand your business contacts down the hill
 - *In It Together* - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.
 - ★ The [Jefferson County BRC](#) has many [programs](#) and [resources](#) to help you with your business.

MEMBER UPDATES

1. Sheree Teller - Story-telling is big right now. Sheree works on social media and other media communications.

2. Charles Holman - Acupuncture is over 4000 years old and is very effective with hormonal imbalances, injuries, mineral imbalances, etc.

3. Holly Worley -

4. Bob Campbell - Website design, online event registration, etc. Bob has been helping run the Big Chili event for 10 years.

5. Cindy Alvarez -

6. Lisa Marie Schwartz -

7. Tara Cox - Six therapists and a PT - focus on pain patterns, range of motion, pre-surgery, relaxation.

8. *Suzanne Levy* -

9. *Tammy Carroll* - Business and consumer services. She is a teller, banker, and manager. Free is a very good price!! - platinum CC offer - 0% for 15 months - going until at least the end of Jan.

10. *Arlene Burgess* -

11. *Russell Hammond* -

12. *Rosa Julian* -

13. *Pam Pagliai* -

14. *Will Traylor* -

15. *Janice Kaup* - Helping people make room in their lives for what really matters. Works with people in Evergreen and Conifer.

16. *Tricia Bass* -

17. *Lori Milhollan* -

18. *Josh Smith* -

19. *Greg Ahern* - Specializes in conversion optimization - when people land on your site, he makes sure people fill out forms, buy things, and does analysis on what is actually working - tools like chatbot, consulting, \$500 service to build it, train it, maintain it - does EVERYTHING!

20. *Andrew Stevens* - Helps clients with their nonrenewable resource of leisure time. He currently has clients who are staying at The Four Seasons in Costa Rica next week.

GUEST! Steve Neff Is a Structural Engineer who has worked on residential and commercial buildings for 23+ years and approaching his 5 year anniversary of his own business. Does work on existing buildings, investigative work, additions, remodels, problems, structural due diligence before people buy homes. Has done 15-story buildings as well as residential homes. Refer architects, contractors/builders, property owners, property managers, home inspectors, realtors, attorneys as potential customers.

GUEST! Judith Repp Is an Architect - residential and commercial as well as animal shelters and vet clinics. Is a sole practitioner in Evergreen. Refer individual homeowners who want to build a new home, a vacation home, nonprofits, small professional offices as potential customers.

GUEST! Wendy Wagner Is the Co-Owner of Bears Inn. On Dec 7th from 11-3 is an open house in which they will show rooms, have refreshments, and a drawing for one free night stay. Refer anyone who is getting married inviting around 24 guests, visitors to Evergreen. Full 3-course sit down breakfast - available only to guests right now included in the price. Has a hot tub on site and great view of Mt. Evans!

Lunch Bunch business:

- **DATE CHANGES:** Our upcoming meetings will be Dec 5 and Dec 19.
- For next meeting - Each of us puts together a 2-3 sentence of our business to put on our website and give each other the small amount of info we need to refer each other's businesses. Submit to Bob Campbell and read this aloud at the next meeting.
- [Sparkle and Shine](#) - nominations close tomorrow so VOTE!! Date of event is Dec 12 at Wild Game. Tell Sheree if you can go so Lunch Bunch can have a table.
- ***Dec Happy Hour at Charles' house!!*** Dec 8th brunch at 11:00 am. Please email Charles Holman to RSVP.
- Change of venue quarterly:
 - We can have Wild Game Fireplace room for free if we want it for Lunch Bunch meetings. Group agreed to go to a different Chamber restaurant once per quarter.
 - Issues to think about - RSVPs for the meeting so restaurant knows how many to expect, separate checks, tell wait staff if leaving early
- Let's work on our exposure more. Suggestions:
 - Canned good and happy bucks like at Rotary:

We will call this our "happy thought donations" and you will have the floor for roughly 30-60 seconds when donating your food item. Cindy will collect canned goods during every Lunch Bunch meeting and take them over to Echo. This allows us to get more personal with one another and start building deeper bonds and relationships.
- Treasurer's Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen. Sheree will give those who owe an invoice.
- Chamber business:
 - Upcoming Chamber [events](#) with **sponsorship opportunities**:
 - [Business Expo Mixer](#) - this was yesterday - feedback: venue was tough from an energy standpoint - had to make an effort to meet people and easy to get stuck talking to the same people in a small nook, dynamic of having things on your table but then you're off talking to people at other tables, didn't feel comfortable interrupting people in a big group (clicky, new people might feel left out), too big and unwieldy, people who put card in the raffle glass were people who were exhibiting, didn't seem like a lot of people were there even though

there seemed like a lot of cars there, energy was low, maybe open up invitations to greater community/public since there was low turnout

- [Monthly Breakfast](#) - Dec 4 7:30 am - 9:00 am @ El Rancho
- [In It Together](#) - at the end of the Monthly Breakfast - break out into small groups to talk about things going on in their businesses and usually a board member will be in those small groups
- [Policy](#) for Lunch Bunch membership
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT WEEK'S MEETING:

Thursday, Dec 5, 2019 @ 11:30 @ Tuscany Tavern