

LUNCH BUNCH 10/17/19

<http://leads3.org/>

Tuscany Tavern 10/17/19 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. **Charles Holman** - Acupuncturist, [Bear Creek Healing Arts](#)
3. **Holly Worley** - Realtor, [Windemere - Find A Home With Holly](#)
4. **Bob Campbell** - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. **Lisa Marie Schwartz** - Mortgage Broker, [Fox Valley Mutual](#)
7. **Tara Cox** - Owner/Massage Therapist, [Evergreen Massage](#)
8. **Suzanne Levy** - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. **Tammy Carroll** - Assistant VP/Branch Manager, [US Bank Evergreen](#)
10. **Arlene Burgess** - Health and Wellness & Skin Care, [Arbonne](#)
11. **Russell Hammond** - Manager, [Big O Tires Evergreen](#)
12. **Rosa Julian** - Team Leader - [State Farm](#) - Nancy Staub's office
13. **Pam Pagliai** - Tax Advisor, [H&R Block Tax Advisors](#)
14. **Jena Fullmer/Tracy Jones** - Attorney, [Jones Law Office](#)
15. **Will Traylor** - Sales Management, [Action Axiom](#)
16. **Janice Kaup** - Professional Organizer, [Clutterbug of Colorado](#)
17. **Tricia Bass** - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
18. **Lori Milhollan** - Relocation Specialist, [Armstrong Relocation & Companies](#)
19. **Joshua Smith** - Owner, [ToMMTV Colorado](#)
20. **Greg Ahern** - Founder & President, [Ometrics](#)
21. **Andrew Stevens** - Travel Advisor, [Expert Adventures](#)

GUEST!!

- ❖ **Mindy Lundy** - Owner, [Mindy Lundy Photography](#)

NOTES

- Upcoming long presentations:
 - Oct 31 - Cindy Alvarez
 - No long presentation today by Suzanne Levy

- **Networking groups to know about:**
 - [Alignable](#) recommendations
 - [Fri Afternoon Club meetup](#)
 - [Serenity Schmooser](#) - look on Facebook for postings on what appears to be a monthly event
 - [Network After Work](#) if you're looking to expand your business contacts down the hill
 - ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.
- ★ The **Jefferson County BRC** has many [programs](#) and [resources](#) to help you with your business.

MEMBER UPDATES

1. Sheree Teller -

2. Charles Holman - his patients get better (GOOD!) but then he needs more patients (BAD!) so let's refer to Charles because he can help folks get better in a less invasive way

3. Holly Worley - currently has 2 properties on the market: one is in Cellar Creek Ranch in Castle Rock for about 1 million - lots of acreage. The other is a big house going on the market soon on Lookout Mountain.

4. Bob Campbell - Wrenchquick.com does online event registration and Bob also does websites, e-commerce, and membership systems.

5. Cindy Alvarez - asset management, financial planning, retirement, allocating 401ks, selling a business. She can help in all aspects of your portfolio. Because Wambolt is a small boutique business, they are not tied to a broker-dealer. She will update your financial plan yearly and provide free business valuations if, for example, you're looking to sell your business but aren't sure if you should even do that.

6. Lisa Marie Schwartz -

7. Tara Cox -

8. Suzanne Levy -

9. Tammy Carroll - US Bank has a new platinum CC with a balance transfer of 0% for 15 months. There is no 3%fee when you move your balance over in the first 60 days. GREAT for holiday shopping!

10. Arlene Burgess -

11. Russell Hammond -

12. Rosa Julian -

13. Pam Pagliai -

14. *Jena Fullmer/Tracy Jones* -

15. *Will Traylor* -

16. *Janice Kaup* - working in the mountain community to help people make room in their lives for what really matters.

17. *Tricia Bass* -

18. *Lori Milhollan* -

19. *Josh Smith* - Top Of Mind Marketing (TOMM) for small business marketing - commercials in restaurant TVs - you can reach thousands of potential customers. On the TVs: food-trivia-food-answer-ad. He updates it monthly.

20. *Greg Ahern* -

21. *Andrew Stevens* -

GUEST! Mindy Lundy - personal branding on social media for businesses. She is passionate about combining events like weddings with branding. She particularly is into skiing and you will find her out on the slopes most of the winter. She is currently working on a project photographing a group of women on the ski slopes. She talked about tasteful photographs showing “real” women, not, for example, women on the ski slopes in bikinis.

Lunch Bunch business:

- Oct 31 meeting:
 - Cindy to give presentation
 - Wild Game
 - 15-20 people at Fireside Room for lunch
 - Bowling after in 2-3 far lanes (kids will be bowling from 11-1)
 - Eat off lunch menu which is cheaper than party packages
 - Discount on adult bowling - \$7/person for bowling and shoes instead of \$13
 - There is only 1 pool table and that area is usually not open at lunchtime and high tops behind bowling alley will be not fun with kids bowling there from 11-1
 - Mick 720-630-8888 - call Fri to confirm - Janice will confirm with him
 - spend our own money or LB money?

- Time - longer meeting? Is this even a meeting?
 - Social media opportunity - someone take pics and upload/share
- ***Nov 7th Happy Hour at Cindy's house!!*** Please RSVP to Cindy with your availability and what you can bring - a light appetizer or drink.
 - ***Dec Happy Hour at Charles' house!!*** Look for upcoming emails on this.
 - Lunch Bunch needs a Secretary and Treasurer - please let Sheree know if you're interested
 - *Bring guests!* Lunch Bunch is accepting new guests who are Chamber members or going to be Chamber members
 - Text messaging - DON'T reply to these messages. They are informational only to inform members of events, meetings, things to know, requests from other members, etc.
 - If you want to send a text message to all members of Lunch Bunch:
 - Go to [our website](#)
 - You're on the Members tab
 - Click link that says "Send SMS msg to Everyone"
 - Sheree suggested ideas surrounding "2020 vision" - everyone be thinking about this theme for the new year
 - Let's work on our exposure more. Suggestions:
 - Post on social media - events, especially important meeting info
 - Canned good and happy bucks like at Rotary:
 - As discussed for Lunch Bunch "getting up close and personal..." we are going to start bringing in non-perishable goods to donate to our local Evergreen food bank at Echo. When you provide a canned, jar, tub or boxed food item... you will have the floor to share one thing you are happy about either on the day of Lunch Bunch or something good that has happened to you since we last met. This allows us to get more personal with one another and start building deeper bonds and relationships.

We will call this our “happy thought donations” and you will have the floor for roughly 30-60 seconds when donating your food item. Cindy will collect these during every Lunch Bunch meeting and take them over to Echo.

- Treasurer’s Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- Get speakers for Lunch Bunch for some meetings - ask past LE presenters
- Pam - Block Advisor open house in Oct or Nov - would like representatives from LB to hand out business cards and info - **great networking opportunity!! Thanks, Pam!!!**
- Chamber business:
 - Upcoming Chamber [events](#) with **sponsorship opportunities**:
 - [Business Expo Mixer](#) - **Nov 13*** 5:00 pm -7:30 pm @ Evergreen Elks Lodge
 - **Note Special Date - This is a Wednesday**
 - [Monthly Breakfast](#) - **Nov 6** 7:30 am - 9:00 am @ El Rancho
- [Policy](#) for Lunch Bunch membership
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT WEEK’S MEETING:

Thursday, Oct 31, 2019 @ 11:30 @ Wild Game