

LUNCH BUNCH 9/19/19

<http://leads3.org/>

Tuscany Tavern 9/19/19 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. [Charles Holman](#) - Acupuncturist, [Bear Creek Healing Arts](#)
3. **Holly Worley** - Realtor, [Windemere - Find A Home With Holly](#)
4. [Bob Campbell](#) - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. [Lisa Marie Schwartz](#) - Mortgage Broker, [Fox Valley Mutual](#)
7. **Tara Cox** - Owner/Massage Therapist, [Evergreen Massage](#)
8. **Suzanne Levy** - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. [Casey Claunch](#) - Business Banking Specialist, [US Bank Evergreen](#)
10. [Arlene Burgess](#) - Health and Wellness & Skin Care, [Arbonne](#)
11. [Russell Hammond](#) - Manager, [Big O Tires Evergreen](#)
12. [Rosa Julian](#) - Team Leader - [State Farm](#) - Nancy Staub's office
13. [Pam Pagliai](#) - Tax Advisor, [H&R Block Tax Advisors](#)
14. [Jena Fullmer/Tracy Jones](#) - Attorney, [Jones Law Office](#)
15. [Will Traylor](#) - Sales Management, [Action Axiom](#)
16. **Janice Kaup** - Professional Organizer, [Clutterbug of Colorado](#)
17. [Tricia Bass](#) - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
18. [Lori Milhollan](#) - Relocation Specialist, [Armstrong Relocation & Companies](#)
19. **Joshua Smith** - Owner, [ToMMTV Colorado](#)
20. [Greg Ahern](#) - Founder & President, [Ometrics](#)
21. **Andrew Stevens** - Travel Advisor, [Expert Adventures](#)

GUEST - **Mic Helms** - Business Development Coach, [Mic Helms Business Development](#)

NOTES

- Upcoming long presentations:
 - Oct 3 - [Bob Campbell](#)
- **Networking groups to know about:**
 - [Alignable](#) recommendations

- [Fri Afternoon Club meetup](#)
- [Serenity Schmoover](#) - look on Facebook for the upcoming one in Oct
- [Network After Work](#) if you're looking to expand your business contacts down the hill
- ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.

MEMBER UPDATES

1. Sheree Teller - help clients improve their brand and communications especially on Google My Business

2. Charles Holman -

3. Holly Worley - business has doubled since last year. Has been so busy that she doesn't have much time for marketing. Yay, Holly!!

4. Bob Campbell -

5. Cindy Alvarez - full array of financial & retirement planning with investment advice, tax and legal help.

6. Lisa Marie Schwartz -

7. Tara Cox - therapeutic massage but also for relaxation. New massage therapist coming on board in the next week.

8. Suzanne Levy - works on personal and professional goals that people want to reach individually or in groups. Contracts with a company in Dubai re: leadership, relationships, etc. for employees. Works/trains with other coaches as well.

9. Casey Claunch -

10. Arlene Burgess -

11. Russell Hammond -

12. Rosa Julian -

13. Pam Pagliai -

14. Jena Fullmer/Tracy Jones -

15. Will Traylor -

16. *Janice Kaup* - [The Rotary recycle day](#) is great for decluttering your home! When you click on the link, keep scrolling for all of the different things they will accept this Sat at Evergreen Country Day.

17. *Tricia Bass* -

18. *Lori Milhollan* -

19. *Josh Smith* - he's a photographer who can build a 30-40 second advertisement in between the photos of food and trivia on 32 restaurant TVs in the mountain area and Denver.

20. *Greg Ahern* -

21. *Andrew Stevens* - luxury travel advisor - specializes in proactive trips

Mic Helms - helps businesses systematically get new clients, sell more, increase revenue and profits and is interested in helping business owners make sure their business is supporting them. He knows what business owners should be doing through free events like the [focus groups](#).

Lunch Bunch business:

- Let's work on our exposure more. Suggestions:
 - Fun event like bowling or BBQ and post on social media
 - Getting personal
 - Canned good and happy bucks like at Rotary
- Treasurer's Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- Give presentations on each other's businesses - let's discuss this further to get to know each other's businesses better and know how to talk intelligently about each other when networking
- Get speakers for Lunch Bunch for some meetings - ask past LE presenters
- From 8.22.19 meeting: Pam - Block Advisor open house in Oct or Nov - would like representatives from LB to hand out business cards and info - **great networking opportunity!! Thanks, Pam!!!**
- Chamber business:
 - Upcoming Chamber [events](#) with **sponsorship opportunities**:
 - [Mixer](#) - **TONIGHT Sept 19** 5:00 pm-7:30 pm @ Senior's Resource Center
 - [Marketing event](#) - **Sept 26** 1:00 pm - 4:00 pm @ Jeffco Business Resource Center

- [Business Focus Group](#) - **Sept 26** 11:30 am - 1:30 pm @ CityWide Banks. Other dates are Oct. 3 and Oct 22. Mic handed out flyers for the focus groups.
- [Monthly Breakfast](#) - **Oct 2** 7:30 am - 9:00 am @ El Rancho. Cindy's boss, Greg Wambolt, will be the speaker about selling a business when you want to retire.
- [Policy](#) for Lunch Bunch membership (click on link)
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - *Sheree won with 22 points and Bob came in 2nd place :)*
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT WEEK'S MEETING:

Thursday, Oct 3, 2019 @ 11:30 @ Tuscany Tavern