

LUNCH BUNCH 7/25/19

<http://leads3.org/>

Tuscany Tavern 7/25/19 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. [Charles Holman](#) - Acupuncturist, [Bear Creek Healing Arts](#)
3. [Holly Worley](#) - Realtor, [Windemere - Find A Home With Holly](#)
4. [Bob Campbell](#) - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. [Lisa Marie Schwartz](#) - Mortgage Broker, [Fox Valley Mutual](#)
7. [Tara Cox](#) - Owner/Massage Therapist, [Evergreen Massage](#)
8. [Suzanne Levy](#) - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. [Casey Claunch](#) - Business Banking Specialist, [US Bank Evergreen](#)
10. [Arlene Burgess](#) - Health and Wellness & Skin Care, [Arbonne](#)
11. [Russell Hammond](#) - Manager, [Big O Tires Evergreen](#)
12. [Rosa Julian](#) - Team Leader - [State Farm](#) - Nancy Staub's office
13. [Pam Pagliai](#) - Tax Advisor, [H&R Block Tax Advisors](#)
14. [Jena Fullmer/Tracy Jones](#) - Attorney, [Jones Law Office](#)
15. [Will Traylor](#) - Sales Management, [Action Axiom](#)
16. [Janice Kaup](#) - Professional Organizer, [Clutterbug of Colorado](#)
17. [Tricia Bass](#) - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
18. [Lori Milhollan](#) - Relocation Specialist, [Armstrong Relocation & Companies](#)
19. [Joshua Smith](#) - Owner, [ToMMTV Colorado](#)
20. **Greg Ahern** - Founder & President, [Ometrics](#)

GUEST - Andrew Stevens, [Expert Adventures](#)

GUEST - Dan Hickox, [Legal Shield](#)

NOTES

- Upcoming long presentations:
 - Aug 8 - Sheree Teller
- Networking groups to know about:

- [Alignable](#) recommendations
- [Fri Afternoon Club meetup](#)
- [Serenity schmoozer](#) **April 17** from 5-7pm at Wild Game
- [Network After Work](#) if you're looking to expand your business contacts down the hill
- ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.

MEMBER UPDATES

1. Sheree Teller -

2. Charles Holman - summer travel and activities are really hard when you have imbalances such as allergies, etc. Starting with invasive procedures or meds don't focus on root cause. Greg has helped Charles with his website.

3. Holly Worley - buying and selling properties in foothills. Referrals have come to Cindy via Lunch Bunch.

4. Bob Campbell -

5. Cindy Alvarez - help clients to see where they are headed financially. Works with clients of all ages in all times of life with all kinds of different situations. Financial planning especially for folks who are accumulating wealth. Education and resources are important things that Cindy talks about with clients.

6. Lisa Marie Schwartz -

7. Tara Cox -

8. Suzanne Levy -

9. Casey Claunch -

10. Arlene Burgess -

11. Russell Hammond -

12. Rosa Julian -

13. Pam Pagliai -

14. Jena Fullmer/Tracy Jones -

15. Will Traylor -

16. *Janice Kaup* - [The 7 Habits of Highly Effective People](#): If there are problems I'd like to solve in my business, perhaps the way I'm SEEING the problem IS the problem. Read pg 40 in the [book](#).

17. *Tricia Bass* -

18. *Lori Milhollan* -

19. *Josh Smith* -

20. *Greg Ahern* - Someone lands on website they make sure you fill out a form, buy a product. They have an AI chatbot and makes sure things are running well. Providing chatbot services for only \$500/month. Website should help you bring in business.

GUEST - *Andy Stevens* - focus on planning your time off. Return on life! He uses software to determine what countries, interests, where you want to go & how much it will cost. Do something with your bucket list or people can live with regret. He's not a travel agent - he gets to know you to know what you'd really love to do 9-12 months in advance.

GUEST - *Dan Hickox* - Legal Shield does \$500m revenue a year by hiring law firms to get unlimited legal advice, wills updated, contract advice, fight traffic tickets, debt collection issues, entity creation, identity protection, etc.

PRESENTATION BY : **no one today but we all shared marketing tips**

Lunch Bunch business:

- Treasurer's Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- Give presentations on each other's businesses - let's discuss this further to get to know each other's businesses better and know how to talk intelligently about each other when networking
- Get speakers for Lunch Bunch for some meetings - ask past LE presenters
- Chamber business:
 - Upcoming Chamber [events](#) with **sponsorship opportunities**:
 - [Monthly Breakfast](#) - **Aug 7** from 7:30 am - 9:00 am @ El Rancho
 - [Mixer](#) - **Aug 8** from 5:00 pm-7:30 pm @ Argo Mill
 - [Blog wars](#) -

- The ideal blog is one that you can walk away with information - tie it to the theme of getting people to visit Evergreen - use keywords & analogies - to recreation such as fishing, hiking, skating, etc.
- [Tour de Decks](#) - **tomorrow** from 4:30 pm - 5:30 pm @ Bait Shack
- [Policy](#) for Lunch Bunch membership (click on link)
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT WEEK'S MEETING:

Thursday, Aug 8, 2019 @ 11:30 @ Tuscany Tavern