

# LUNCH BUNCH 5/30/19

<http://leads3.org/>

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Tuscany Tavern 5/30/19 @ 11:30 am

## MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Owner, [StoryTeller at Work](#)
2. [Charles](#) Holman - Acupuncturist, [Bear Creek Healing Arts](#)
3. [Holly](#) Worley - Realtor, [Windemere - Find A Home With Holly](#)
4. [Bob](#) Campbell - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. [Lisa Marie](#) Schwartz - Mortgage Broker, [Fox Valley Mutual](#)
7. [Tara](#) Cox - Owner/Massage Therapist, [Evergreen Massage](#)
8. [Suzanne](#) Levy - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. **Casey Claunch** - Business Banking Specialist, [US Bank Evergreen](#)
10. [Arlene](#) Burgess - Health and Wellness & Skin Care, [Arbonne](#)
11. [Russell](#) Hammond - Manager, [Big O Tires Evergreen](#)
12. [Rosa](#) Julian - Team Leader - [State Farm](#) - Nancy Staub's office
13. [Pam](#) Pagliai - Tax Advisor, [H&R Block Tax Advisors](#)
14. [Jena](#) Fullmer/[Tracy](#) Jones - Attorney, [Jones Law Office](#)
15. [Will](#) Traylor - Sales Management, [Action Axiom](#)
16. [Janice](#) Kaup - Professional Organizer, [Clutterbug of Colorado](#)
17. [Tricia](#) Bass - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
18. [Lori](#) Milhollan - Relocation Specialist, [Armstrong Relocation & Companies](#)
19. [Joshua](#) Smith - Owner, [ToMMTV Colorado](#)

## NOTES

- Upcoming long presentations:
  - [June 13 - Casey Claunch](#)
- **Networking groups to know about:**
  - [Alignable](#) recommendations
  - [Fri Afternoon Club meetup](#)

- [Serenity schmoozer](#) **April 17** from 5-7pm at Wild Game
- [Network After Work](#) if you're looking to expand your business contacts down the hill
- ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.

## MEMBER UPDATES

1. *Sheree Teller* - will address Michele Robbins' networking group

2. *Charles Holman* - we can use lasers today instead of needles which is not painful. Viruses and bacteria are so invasive that they will outlive anything: Shingles, Herpes, Simplex - all can cause cancer. Use applied Kinesiology instead.

3. *Holly Worley* -

4. *Bob Campbell* - website development, online event registration, etc. - very responsive

5. *Cindy Alvarez* - helps people figure out where they are and where they want to be financially

6. *Lisa Marie Schwartz* -

7. *Tara Cox* - new therapist a month ago - has a passion for athletes especially

8. *Suzanne Levy* -

9. *Casey Claunch* - campaign "50 Cups of Coffee" in the next quarter so will be getting together with Lunch Bunch folks

10. *Arlene Burgess* -

11. *Russell Hammond* -

12. *Rosa Julian* -

13. *Pam Pagliai* -

14. *Jena Fullmer/Tracy Jones* -

15. *Will Traylor* -

16. *Janice Kaup* - able to take new clients in mid-August

17. *Tricia Bass* -

*18. Lori Milhollan* - will be attending at least once a month to Lunch Bunch. Focusing on some local moves and office moves with a 2800 lb minimum which is about a 1 bedroom place.

*19. Josh Smith* -

PRESENTATION BY : **Tricia Bass**

- Certified Home Stager and Redesign Expert
- Executive move-in service - partners with a Professional Organizer to put things away, hang artwork and get things put away in days rather than weeks - \$100/hour for 2 people
- Tip sheet - see this for moving and staging
  - Almost everyone has a problem with being objective about their own home
  - Tricia knows how the home will look most camera-ready
  - Tricia can use the furniture, paintings, objects in the home already but can also use rented furniture, etc.
- Mostly works for realtors but can do staging and re-design for anyone
  - She did Janice's home for a fundraiser - WONDERFUL job!!

Lunch Bunch business:

- Treasurer's Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- *Give testimonials* on each other's businesses. We need to be credible resources to articulate each other's businesses well to others - Sheree and Bob role played - NICE JOB!
- *Get speakers* for Lunch Bunch for some meetings - Cyber security upcoming presentation by Cary Moore - Sheree will talk with him, ask past LE presenters also.
- Chamber business:
  - Upcoming Chamber [events](#) with **sponsorship opportunities**:
    - [Tour De Decks](#) - every Fri @ 4:00 pm - next one **June 7** 4:00 pm - 5:00 pm @ Wild Game
    - [Monthly Breakfast](#) - **June 5** 7:30 am - 9:00 am @ El Rancho
    - [Mixer](#) - **June 13** 5:00 pm-7:30 pm @ ReMax Alliance
    - [Thursday Mornings](#) - A 4th leads group that is starting through the Chamber
    - [Blog wars](#) - 39 people submitted blogs for this first round and traffic doubled on the Chamber website!

- The ideal blog is one that you can walk away with information - tie it to the theme of getting people to visit Evergreen - use keywords & analogies - to recreation such as fishing, hiking, skating, etc.
- [Summerfest](#) - **July 20** - Leadership Evergreen will have a water cube to Keep the Green in Evergreen - details to come!
- [Policy](#) for Lunch Bunch membership (click on link)
  - In order to be a member, you have to pay dues!!
  - Trackers -
    - Giving qualified leads is the goal - see tracking sheet
    - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
    - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
    - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

## NEXT WEEK'S MEETING:

Thursday, June 13, 2019 @ 11:30 @ Tuscany Tavern