

LUNCH BUNCH 4/18/19

<http://leads3.org/>

Tuscany Tavern 4/18/19 @ 11:30 am

MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Story Teller at Work
2. **Charles Holman** - Acupuncturist, Bear Creek Healing Arts
3. **Holly Worley** - Realtor, [Windemere - Find A Home With Holly](#)
4. **Bob Campbell** - President, [Incognito Solutions](#)
5. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
6. **Lisa Marie Schwartz** - Mortgage Broker, [Fox Valley Mutual](#)
7. **Tara Cox** - Owner/Massage Therapist, [Evergreen Massage](#)
8. **Suzanne Levy** - Positive Psychology Coach, [Evergreen Life & Wellness](#)
9. **Casey Claunch** - Business Banking Specialist, [US Bank Evergreen](#)
10. **Arlene Burgess** - Health and Wellness & Skin Care, [Arbonne](#)
11. **Russell Hammond** - Manager, [Big O Tires Evergreen](#)
12. **Rosa Julian** - Team Leader - [State Farm](#) - Nancy Staub's office
13. **Pam Pagliai** - Tax Advisor, [H&R Block Tax Advisors](#)
14. **Jena Fullmer/Tracy Jones** - Attorney, [Jones Law Office](#)
15. **Will Traylor** - Sales Management, [Action Axiom](#)
16. **Janice Kaup** - Professional Organizer, [Clutterbug of Colorado](#)
17. **Tricia Bass** - Professional Home Stager, [Tricia Bass Beautiful Spaces](#)
18. **Lori Milhollan** - Relocation Specialist, [Armstrong Relocation & Companies](#)

Joshua Smith - new member?

NOTES

- Upcoming long presentations:
 - May 2 - Lori Milhollan
- **Networking groups to know about:**
 - [Fri Afternoon Club meetup](#)
 - [Serenity schmoozer](#) quarterly. The last one was yesterday, April 17, so look on Facebook for an upcoming one in July.

- [Network After Work](#) if you're looking to expand your business contacts down the hill
- ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.

MEMBER UPDATES

1. Sheree Teller -

2. Charles Holman - People see him as a last resort. You should always try to resolve imbalances with least invasive methods first. His long-standing clients see him first but new clients usually have been through more invasive, Western medicine-type procedures, meds, etc. Home show got good marketing and new clients! Thanks, Sheree!

3. Holly Worley - Sells real-estate - a townhome has opened up in Idaho Springs - let her know if you know of anyone interested

4. Bob Campbell - Website design primarily and is changing so now is focusing on more complicated websites, taking credit cards, registration for events.

5. Cindy Alvarez - Their specialty is the big financial picture.

6. Lisa Marie Schwartz -

7. Tara Cox -

8. Suzanne Levy -

9. Casey Claunch -

10. Arlene Burgess - Health and wellness, vegan-based. 30 days to Healthy Living Program to eat clean and release toxins.

11. Russell Hammond - Good time to get snow tires off and get all-seasons. Use Big O Tires credit card for automatic discounts. Mail-in rebates work too.

12. Rosa Julian -

13. Pam Pagliai - Open year-round. Free advice - just call first. This summer they want to partner with nonprofits b/c they get monetary incentives to partner and she'll be hiring tax preparers. They do bookkeeping, financial forms, etc.

14. Jena Fullmer/Tracy Jones -

15. *Will Traylor* - Helps get sales functions in order for small to medium-sized business. [Building a Story Brand - by Donald Miller](#)

16. *Janice Kaup* - copyright presentation today - see notes

17. *Tricia Bass* -

18. *Lori Milhollan* -

PRESENTATION BY : **Janice Kaup**

- Info comes from:
 - Samantha Peaslee, Esq. - intellectual property & small business
 - Polaris Law Group
 - 1715 Iron Horse Dr. Ste 250
 - Longmont, CO 80501
 - 303-557-6488
 - speaslee@lawpolaris.com
 - www.lawpolaris.com
- Copyright, fair use
- Issues aren't black and white
- Commercial use - how does your company benefit
- "public domain stock images" - this isn't copyrighted
- License intellectual property
- Attribution
- Samantha will give our group a free 20 minute presentation in more detail

Lunch Bunch business:

- Treasurer's Report - \$40 for yearly dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- Chamber business:
 - Upcoming Chamber [events](#) with **sponsorship opportunities**:
 - [Let's Do Lunch!](#) - every Fri @ 1:00 pm - Lunch with Betsy to talk about how EACC can better serve you. No agenda. You pay for your own lunch. Don't need to RSVP, just show up.
 - [Educational Workshop](#) - **April 24** 5:45 pm - 8:00 pm @ Citywide Bank
 - [Monthly Breakfast](#) - **May 1** 7:30 am - 9:00 am @ El Rancho

- [Taste of Evergreen](#) - **May 2** 4:30 pm - 8:00 pm @ Evergreen Lake House
- [Mixer](#) - **May 9** 5:00 pm-7:30 pm @ 3 Zero 3 Motorsports
- [Policy](#) for Lunch Bunch membership (click on link)
 - In order to be a member, you have to pay dues!!
 - Trackers -
 - Giving qualified leads is the goal - see tracking sheet
 - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
 - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.
 - You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

NEXT WEEK'S MEETING:

Thursday, May 2, 2019 @ 11:30 @ Tuscany Tavern