

# LUNCH BUNCH 4/4/19

<http://leads3.org/>

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Tuscany Tavern 4/4/19 @ 11:30 am

## MEMBERS (attendees first names are in bold and underlined)

1. **Sheree Teller** - Story Teller at Work
2. **Charles Holman** - Acupuncturist, Bear Creek Healing Arts
3. **Holly Worley** - Realtor, Windemere - Find A Home With Holly
4. **Bob Campbell** - President, Incognito Solutions
5. **Cindy Alvarez** - Senior Wealth Management Advisor, Wambolt & Associates
6. **Lisa Marie Schwartz** - Mortgage Broker, Fox Valley Mutual
7. **Tara Cox** - Owner/Massage Therapist, Evergreen Massage
8. **Suzanne Levy** - Positive Psychology Coach, Evergreen Life & Wellness
9. **Casey Claunch** - Business Banking Specialist, US Bank Evergreen
10. **Arlene Burgess** - Health and Wellness & Skin Care, Arbonne
11. **Russell Hammond** - Manager, Big O Tires Evergreen
12. **Rosa Julian** - Team Leader - State Farm - Nancy Staub's office
13. **Pam Pagliai** - Tax Advisor, H&R Block Tax Advisors
14. **Tracy Jones** - Attorney, Jones Law Office
15. **Will Traylor** - Sales Management, Action Axiom
16. **Janice Kaup** - Professional Organizer, Clutterbug of Colorado
17. **Tricia Bass** - Professional Home Stager, Tricia Bass Beautiful Spaces
18. **Lori Milhollan** - Relocation Specialist, Armstrong Relocation & Companies

**GUEST! Joshua Smith** - Owner, [ToMMTV Colorado](#)

## NOTES

- Upcoming long presentations:
  - **Janice** - April 18
- May 2- Suzanne will lead the group
- **Networking groups to know about:**
  - [Fri Afternoon Club meetup](#)

- [Serenity schmoozer](#) April 17 from 5-7pm at Wild Game
- [Network After Work](#) if you're looking to expand your business contacts down the hill
- ***In It Together*** - new Chamber program - at the monthly breakfast, you can talk about issues/problems in a small group with a Chamber board member who's experienced with that problem can help out at another time.

## MEMBER UPDATES

**1. Sheree Teller-Hedin** - Google My Business has a lot more capabilities than you'd think as well as social platform features

**2. Charles Holman** - Starting Tai Chi class on Mon evenings at 5:30 at his facility in Kittredge for all ages. He also has an apartment available for rent in North Evergreen.

**3. Holly Worley** - Shared newest newsletter. Doing a lot of new construction - especially people looking to downsize and 55+ communities.

**4. Bob Campbell** - Website design through Incognito Solutions and WrenchQuick.com for the Triple Bypass registration which was sold out 5 months ahead.

**5. Cindy Alvarez** -

**6. Lisa Marie Schwartz** -

**7. Tara Cox** - Offers mobile massages for businesses wanting multiple employee massages

**8. Suzanne Levy** - Health, wellness, performance for young people and adults

**9. Casey Claunch** - Takes care of business owners for whatever their needs are

**10. Arlene Burgess** -

**11. Russell Hammond** - Offering buy 3 get 1 free on select tires.

**12. Rosa Julian** -

**13. Pam Pagliai** -

**14. Tracy Jones** - Mostly estate planning but also DUI defense

**15. Will Traylor** - Was at a trade show this week & tested whether the leads went anywhere by talking to leaf gutter people at the show. They didn't find out why he was interested, was he ready to buy - these are the kinds of problems he tries to solve (when people call you, they are ready to buy. If you call them, they aren't ready to buy). Get them to warm to you by email blasts, email, etc. but don't spend valuable time and therefore, money, with someone who's not ready to buy.

**16. Janice Kaup** - Business card binder and inserts at Staples that organizes physical contact info

*17. Tricia Bass* - Gets houses ready for selling by staging (can do even in one day) so things are busy now. Offers beautiful accessories for a monthly rental fee. Her paintings will be at [PAAC's annual national show](#). Show dates are June 1 – 28, @ Studio 8369 on 1117 Grand Avenue in Grand Lake. All are invited to the Opening Reception on June 1, 4 to 7pm.

*18. Lori Milhollan* - Going into peak season so if you want to move early summer, they are already at capacity for long moves. Can move furniture and things like that if you aren't necessarily moving.

**GUEST! Josh Smith - Graphic Design** - can design 30 second commercial spots to run every 15-20 mins to be shown on the TVs in any of 32 restaurants around Denver and mountain area. Also takes photos of the food to display on TVs at the restaurants. Packages starting at \$100/month with 6-12 month contract, one-time set up fee of \$100.

PRESENTATION BY : [Tracy Jones](#)

- Estate planning and POAs mostly
- Another area she practices in is DUI - testing is really good but talk to an attorney if things go bad
- Consequences of a DUI - mandatory jail time, insurance rates go up, community service, loss of DL for 30 days at a MINIMUM, education classes, blemish on your record, etc.
- Tracy has dealt with ages 15-99
- Even if someone hits you and you've had a drink or two, they can ask for you to take a test and you can have the above listed consequences. The slightest degree of impairment - you can be found guilty
- Implied consent - officer has right to ask for test b/c driving is a privilege, not a right
- You have the right to say no to a test but consequences can be losing right to drive for at least 1 year
- [SR22 insurance](#) on top of regular insurance for DUI, DWI, etc.
- Probably cause - Little things like license plate light bulb out or not signalling can be enough for an officer to pull someone over and then if they see red, watery eyes, seeing bottles in the car, smell of alcohol - there is enough to make a charge
- [MADD](#) - laws they have helped to pass
- [BACtrack](#) app on your phone - breathalyzer, tells you the time until you are ok to drive (see other links in Google Play or on Itunes also) - suggestion from Russell
- [John Osborn](#) - Need a Ride?? - Uber/Lyft driver in town - suggestion from several members
- There isn't a hard and fast rule about what is over or under the legal limit. So - .02 can be over, it just depends on other circumstances.
- A DUI can never leave your record, cannot be expunged, cannot be sealed
- Early reinstatement - have to go through SR22, education, DL taken away after 30 days, etc.

Lunch Bunch business:

- Treasurer's Report - \$40 for year dues. Make checks payable to: Lunch Bunch Leads Group of Evergreen.
- On May 23, [Gold Crown](#) - in low-income area of Edgewater in JeffCo - is having a block party on last day of school. [Kitchen One for One](#) (nonprofit Sheree works with) will have food truck. Everyone is interested in helping with this so a few volunteers shouldn't be too hard to get.
- [Homes for our Troops](#) - Holly is looking for volunteers for home building in Pine. Sean Carroll's name is top middle - is this a home for him?
- Chamber business:
  - Upcoming Chamber [events](#) with **sponsorship opportunities**:
    - [Let's Do Lunch!](#) - **every Fri** @ 1:00 pm - Lunch with Betsy to talk about how EACC can better serve you. No agenda. You pay for your own lunch. Don't need to RSVP, just show up.
    - [Monthly Breakfast](#) - **May 1** from 7:30 - 9:00 am at El Rancho
    - [Mixer](#) - **April 11** from 5:00-7:30 pm at Lawson Adventure Park & Resort
    - [Taste of Evergreen](#) - **May 2** from 4:30-8:00 pm at Evergreen Lake House
    - [Online Education](#) - lots of valuable resources through the Chamber
    - Blog wars - submit your blog to the Chamber website to be featured and you can win money as well as opportunity to get more recognition for your business
- [Policy](#) for Lunch Bunch membership (click on link)
  - In order to be a member, you have to pay dues!!
  - Trackers -
    - **[Suzanne Levy](#) is the winner of 1st quarter!!**
    - Giving qualified leads is the goal - see tracking sheet
    - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions.
    - Quarters are Jan-Feb-Mar, Apr-May-Jun, Jul-Aug-Sep, Oct-Nov-Dec.

- You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant.

## **NEXT WEEK'S MEETING:**

Thursday, April 18, 2019 @ 11:30 @ Tuscany Tavern