

LUNCH BUNCH 11/29/18

<http://leads3.org/>

Tuscany Tavern 11/29/18 @ 11:30 am

MEMBERS (attendees first names are bold and underlined)

1. **Sheree Teller-Hedin** - Advertising Executive, [Colorado Expression Magazine](#)
2. **Charles Holman** - Acupuncturist, [Bear Creek Healing Arts](#)
3. **Holly Worley** - Realtor, [Windemere - Find A Home With Holly](#)
4. **Bob Campbell** - President, [Incognito Solutions](#)
5. **Ryan Holtmann**, Architect & Licensed Contractor, [Design Studio Architects](#)
6. **Cindy Alvarez** - Senior Wealth Management Advisor, [Wambolt & Associates](#)
7. **Lisa Marie Schwartz** - Mortgage Broker, [Fox Valley Mutual](#)
8. **Tara Cox** - Owner/Massage Therapist, [Evergreen Massage](#)
9. **Michele Robbins** - Owner, [RPM Agency - Insurance](#)
10. **Suzanne Levy** - Positive Psychology Coach, [Evergreen Life & Wellness](#)
11. **Casey Claunch** - Business Banking Specialist, [US Bank Evergreen](#)
12. **Arlene Burgess** - Health and Wellness & Skin Care, [Arbonne](#)
13. **Arden Hauer** - Mediator/Coach, [Friendly Divorce Services](#)
14. **Russell Hammond** - Manager, [Big O Tires Evergreen](#)
15. **Rosa Julian**, Team Leader - [State Farm - Nancy Staub's office](#)
16. **Susan M. Brown** - Tax Advisor, [H&R Block Tax Advisors](#)
17. **Tracy Jones** - Attorney, [Jones Law Office](#)
18. **Will Traylor** - Sales Management, [Action Axiom](#)
19. **Janice Kaup** - Professional Organizer, [Clutterbug of Colorado](#)
20. GUESTS TODAY!!
 - a. **Lori Milhollan**, [Armstrong Relocation and Companies - United Van Lines](#). They cover west of I-25 and mostly residential moves.
 - b. **Tricia Bass**, [Tricia Bass Beautiful Spaces](#). Home staging and re-design (and wonderful [oil painting artist!](#)) Also helps people get unpacked, organized, styled for those who have newly moved
 - c. **Dan Hickox** - [LegalShield](#) - 46 y.o. company in 50 states. If you're a member and you have a legal situation: incorporate business, neighbor problems, contract reviews, etc. For individuals, small business, company benefits, use app if you've been hacked

Guests - If want to join Lunch Bunch AND you're a member of the Evergreen Chamber already - email Sheree at sher@coloradoexpression.com.

NOTES

- SWOT/Business Idea of the Day (**NOTE THE CHANGES from last meeting**):
 - Nov 29 - [Arlene Burgess](#)
 - Dec 13 - [Will Traylor](#)
 - Jan 3 - [Michele Robbins](#)
 - Jan 17 - [Charles Holman](#)
 - Jan 31 - [Tara Cox](#)
 - Feb 14 - [Suzanne Levy](#)
 - Feb 28 - [Holly Worley](#)
- Networking groups to know about:
 - *Fri Afternoon Club* [Fri Afternoon Club meetup](#)
 - *Serenity schmoozer* is quarterly 5-7pm at different locations. Next one is a big awards event in January at Mount Vernon. Look for event announcements on [CO Serenity on Facebook](#), their website [Colorado Serenity](#) or on local Facebook groups.
- Upcoming Chamber events with **sponsorship opportunities**:
 - [Sparkle and Shine 12/1](#)
 - [Skate the Lake 12/31](#)
- **Bob** - Put Lunch Bunch holiday party photos on website
- We will skip Dec 27th Lunch Bunch meeting but will meet Dec 13 and Jan 10. **Sheree** will send outlook invite
- **Will Traylor** will do presentation about his business on Dec 13
- Nametags - \$17/each at [Minuteman](#)
 - Tagline - Ask how we can help grow your business
 - **Everyone** respond to Sheree if you're interested in having it to wear to Chamber events

- Sheree leading for past 3 years, 18-20 members now. **Everyone** mention LB to people you meet at events
- **Arlene - presentation on [Arbonne](#):**
 - vegan -based, botanical, no GMOs, no parabens, etc.
 - Pure, safe, beneficial - Arbonne bans over 2000 ingredients
 - Skin care, makeup, bath and body products
 - Health and wellness - holistic approach to getting you healthy from inside out - [Arbonne 30](#) - cleanse
 - 3 tiers of management - systems for success for income in Arbonne - this can be a Plan B to supplement your income and can turn into your Plan A

MEMBER UPDATES

- *Sheree - transitioning to social media marketing for small to medium sized businesses*
- *Charles - works more with chronic imbalance (allergies, hormonal, rehab) for less-invasive ways to deal with health problems, do Google reviews for those who have seen Charles. Suzanne's husband and son has been helped greatly with medical and nutrition stuff*
- *Holly - homes for teachers, firefighters and policeman - see flyers*
- *Bob - websites for small businesses, online event regis, etc*
- *Ryan - remodels, additions, retail, UT, AZ, CO*
- *Lisa Marie -*
- *Tara -*
- *Rosa -*
- *Suzanne - health, wellness and peak performance for businesses and individuals,*
- *Casey - Business Banking Specialist, deposits and loans, online systems, cost effective for your business, Leaders of Tomorrow! Congrats Casey!!*
- *Arlene - giving presentation today on Arbonne*
- *Michele -*
- *Arden -*
- *Russell -*
- *Susan -*
- *Rosa - all types of insurance, she will review your policies for you.*
- *Tracy -*
- *Will - part-time sales management, microscript - tells story in 5-10 words b/c we buy on emotion and justify it with reason and logic*
- *Janice - busy time right now, please sign a thank you card for first responders in our community*
- Policy for Lunch Bunch membership:
 - not more than 1 industry represented in each lead group,

- have to be a Chamber member
- guests can attend 2 times,
- members can't miss more than 2 meetings/quarter
- See [Bylaws](#)
- Trackers - quarterly and yearly winners for the most leads, meeting with Lunch Bunch members, attending Chamber events, and business transactions. New quarter started Oct 1. You get points for referrals, bringing guests, etc. At the end of the quarter, the person who has the most points, gets a \$25 gift certificate to a Chamber restaurant and at the end of the year, a \$100 gift certificate to a Chamber restaurant between all leads groups.
- Chamber business:
 - Power Partners - identify 5 businesses on list, send those names to Betsy Hays at the Evergreen Chamber so she can make a warm lead for you on a Friday. She sends out an email to the 5 people you have identified and cc's you on that email so you can meet each other. There are 500+ Chamber members so it's a way to meet members that you might not otherwise meet in a strategic way.
 - Referring prospective members to the Chamber - give the name to a Chamber volunteer or employee for official points on the tracker form

ACTION ITEMS

Everyone's name that is in **red** has their action item listed above.

NEXT WEEK'S MEETING:

Thursday Dec 13 at 11:30 at Tuscany Tavern